

## ИП Мастихина Марина Владимировна

307750 г. Льгов, ул. Советская, д.48/35 ИНН 460900016059 ОГРН 304461327300055  
расчетный счет 40802810832180000010 в Курском РФ ОАО «Россельхозбанк»  
корр. счет 30101810700000000798 БИК 043807798 тел./факс (47140) 2-20-83

### REFERENCE LETTER

**Individual entrepreneur Mastikhina Marina Vladimirovna** recommends Pharma.Global company as their long-standing and well-proven partner that provides a pharmaceutical market this ecosystem of IT-solutions.

Since 2017, we have been working hand in glove with Pharma.Global company. We build trust relationships looking for new opportunities to improve the level of service for our partner and for us. Pharma.Global is one of the leaders in Russian market when we speak about implementing digital technologies into a pharmaceutical industry.

IE Mastikhina is in partnership with Pharma.Global under the project PharmMarket and considers it as the effective cooperative channel between pharmaceutical producers and medium and small size pharmacies. A Casback from pharmacies project helps to save money for the end customers. IncommonwithanotherprojectPharmznanie, this ecosystem helps to reduce more then 45% of market access cost inside a pharmaceutical supply chain.

We would specifically mention the team of Pharma.Global – over 90 professionals in the most diverse pharmaceutical market segments, who can resolve complicated and ambitious tasks. IE Mastikhina is willing to continue and even expand collaboration with Pharma.Global company.

Name  
Position

*Мастихина МВ* Signature, print

