

**MINISTRY OF INDUSTRY AND  
TRADE OF THE RUSSIAN  
FEDERATION**

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**LETTER OF RECOMMENDATION**

*Pharma.Global* IT company is a provider of modern SMART solutions on the Russian pharmaceutical market.

The company offers an ecosystem of digital products, including the *Pharmznanie.ru* online platform for training of pharmacists (brand *Pharma.Course* outside Russia). Another project of *Pharma.Global* – the *Pharm.Market* marketplace – is provided via one of the most efficient promotion channels for new medicines on the Russian pharmaceutical market. And the company's new project – *Cashback for Pharmacies* – is aimed at increasing the availability of pharmaceutical items for end users in terms of price policy.

*Pharma.Global* is included in the portfolio of the Internet Initiatives Development Fund founded at the initiative of the President of the Russian Federation. The Internet Initiatives Development Fund considers *Pharma.Global* to be one of the most prominent and rapidly growing projects on the Russian pharmaceutical market. In 2019, the company became the resident of the Skolkovo innovation center.

The Ministry of Industry and Trade of Russia recommends *Pharma.Global* as one the most advanced IT companies in the field of digitalization of the Russian pharmaceutical market.

Director of the  
Department for  
Information  
Technologies

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[INFORMATION ON E-SIGNATURE CERTIFICATE]

Certificate: 00E0036E1B07E0E480E811948A85A2D502  
Holder: Dozhdev, Vladimir Svyatoslavovich  
Valid from 18/07/2018 to 18/07/2019

V.S. Dozhdev

Перевод с русского языка на английский язык выполнил переводчик Лашина Кристина Николаевна.  
Полноту и верность перевода подтверждаю.

 Лашина Кристина Николаевна.